



*Charlie Francis, Senior Consultant, Questica*

Charlie Francis is a retired municipal finance director. He has more than forty-five years of local government financial management experience in both the public and private sector, including twenty years of experience as a city Chief Financial Officer. Most recently, he served as the Director of Administrative Services and Treasurer for the City of Sausalito. Prior to that he worked as CFO for the California cities of Indian Wells, Tracy and Colma, as well as for the San Francisco and Berkeley Housing Authorities. Currently, Charlie consults with GovTech companies to assist in building and delivering software that enables local governments to develop effective, efficient and strategic financial management plans. Charlie and his bride Kathy live in Eagan, Minnesota where he is also a Planning Commissioner.