



Canadian Association of Government Finance Officers

2022 Annual National Conference

Exhibitor Brochure

The background of the central section features a blurred image of a hand holding a magnifying glass over a cityscape. Overlaid on this is a semi-transparent circular graphic containing various financial and business icons: a money bag with a dollar sign, a person in a suit and glasses, a target with an arrow, a bar chart with an upward arrow, a group of three people, a gear, and an envelope. The word "Value" is prominently displayed in the center of this graphic.

Value

Beyond Numbers

November 15 - 18, 2022

www.cagfo.ca

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VALUE BEYOND NUMBERS



Companies come to BlackLine (Nasdaq: BL) because their traditional manual accounting processes are not sustainable. BlackLine's cloud-based financial operations management platform and market-leading customer service help companies move to modern accounting by unifying their data and processes, automating repetitive work, and driving accountability through visibility. BlackLine provides solutions to manage and automate financial close, accounts receivable and intercompany accounting processes, helping large enterprises and midsize companies across all industries do accounting work better, faster and with more control.

More than 4,000 customers trust BlackLine to help them close faster with complete and accurate results. The company is the pioneer of the cloud financial close market and recognized as the leader by customers at leading end-user review sites including Gartner Peer Insights, G2 and TrustRadius. BlackLine is a global company with operations in major business centers around the world including Los Angeles, New York, the San Francisco Bay area, London, Paris, Frankfurt, Tokyo, Singapore and Sydney. For more information, please visit blackline.com.



BLACKLINE

The New Era of Financial Operations Management

There is unprecedented demand for Finance & Accounting to be more strategic in this period of historic business uncertainty".

[Read the White Paper](#)

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Visit F.H. Black & Company Incorporated's virtual booth to speak with our experts about how we can help redesign your most time-consuming, monotonous, and dreaded business processes. We work with public sector finance and budget departments to improve systems around reporting automation, accounting automation, business process optimization, data analytics, and risk management. Stop by our booth to discuss your organization's challenges, leverage one of our many resources, and read about how other organizations like yours have utilized our services to do more with less, do it faster, and do it better than it was done before.



From our knowledge and experience come the ideas and actions to improve your entities and inform your future path. Check out our booth for our latest insights to support your journey, information on our panel discussion with guest Jeff Dyck, CFO for Parkland County Alberta, and more!



Think Ahead

ACCA (the Association of Chartered Certified Accountants) is the global body for finance professionals.

We're a thriving global community of 241,000 members and 542,000 future members based in 178 countries, who work across a wide range of sectors and industries. ACCA professionals are providing crucial support and direction to public sector organizations across the world. From strategic direction to sustainability transformation, our members make a difference every day by driving good public financial management.

Our scale and experience helps public sector finance teams deliver key front line services. From healthcare to education, as we look to recover from the effects of the pandemic, the need for our expertise is greater than ever. So, if you're looking to add to your finance team look for the four letters that stand for global expertise and whose members are at the forefront of public sector finance.

Visit our exhibition booth to engage more with ACCA's public sector content, including:

- **ACCA Careers:** The global employability site where you can recruit ACCA members, at no cost.
- **ACCA Learning:** ACCA's curated portfolio of continuous learning solutions.
- **ACCA Public Sector Hub:** Learn more about ACCA in the public sector.
- **Public Sector Insights:** ACCA's professional insights will help you think ahead, armed with knowledge that helps strengthen our profession today, and forms the foundations for tomorrow.

ACCA is not affiliated with any Chartered Accountant (CA) organization or Chartered Professional Accountant (CPA) organization.

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Aon exists to shape decisions for the better — to protect and enrich the lives of people around the world. Our colleagues provide our clients in over 120 countries with advice and solutions that give them the clarity and confidence to make better decisions to protect and grow their business.

Aon in Canada provides a range of sophisticated advice and solutions in Risk, Retirement and Health at a time when those topics have never been more important to the economy. We design, structure and implement insight that may involve traditional products or programs, alternative financing techniques, or entirely new products to address a specific problem.

We offer risk advisory, risk transfer and structured solutions that help organizations and individuals better identify, quantify and manage their risk exposure.

To help our clients design and implement secure, equitable and sustainable retirement programs, we provide actuarial, investment and bundled retirement solutions.

Aon in Canada also offers consulting, global benefits and exchange solutions to help clients mitigate rising health care costs and improve employee health and wellbeing.



What grew to be a leading provider of professional services to clients across Canada and beyond started with one entrepreneur with a dream. BDO knows the challenges of small businesses, the growing pains of the mid-market, and what it means to become an enterprise, because that's how the firm transformed over the last 100+ years.

Our teams deliver a comprehensive range of assurance & accounting, tax, and advisory services—complemented by continuously advancing technology expertise, deep industry sector knowledge, ESG focus, and a strong connection to local communities.

Our people-first approach to our talent experience has earned us multiple awards, including a spot among Canada's Top 100 Employers for 2022.

With over 88,000 people working out of more than 1,500 offices in over 167 countries, our global BDO network positions us to provide consistent cross-border services to clients with global needs.

About BDO's Public Sector Practice

Our public sector teams help clients make important strategic decisions to navigate challenging financial conditions and complex regulatory requirements. We work with federal, provincial, and municipal levels of government, delivering value through our long-standing relationships with local communities. Helping public sector clients accomplish more with fewer resources, our teams start with the specific needs of each client to provide tailored guidance that accomplishes goals and maintains ongoing success.

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Hobson Chahal Advisory Group – Leaders in Investment Management Services for Canadian Municipalities and Institutions Since 1983



HOBSON CHAHAL ADVISORY GROUP
WOOD GUNDY

Visit our booth for the opportunity to speak with the lead partners of the Hobson Chahal Advisory Group, James Hobson and Charet Chahal. As an investment firm that views exceptional client service and education as cornerstones of our practice, we value the opportunity to share more information about our unique, customized approach to institutional portfolio management. We are uniquely positioned to apply our experience and resources to help your institution achieve its investment goals.



KPMG Canada is home to a diverse workforce that inspires confidence, empowers change and drives innovation. In British Columbia, KPMG is one of the largest accounting services firms. Our team of specialists bring their diverse perspectives, experiences, and passion to work every day to support Canadian organizations. Across our Audit, Advisory, and Tax services, our goal is to be a difference-maker by delivering innovative ways of thinking, digitally enabled solutions and exceptional service to help our clients manage risks, seek out new opportunities and stay competitive.



Questica works to drive budget transformation. We partner with public sector organizations and representatives like yourself, to help implement budgeting solutions from the ground up. More than 800 governments, universities, hospitals, healthcare facilities and nonprofit organizations have eliminated their spreadsheets and elevated their budgeting solutions, through a platform that integrates with a wide range of financial systems.



Since 1983, Hemson Consulting has provided expert advice in the areas of municipal finance, planning policy, demographic and economic forecasting, land needs assessment, real estate advisory and transportation impact analysis. Located in Toronto, the firm's consulting team includes land economists, finance and management professionals, urban and regional planners and real estate specialists. Hemson has successfully completed high-profile and complex projects for large urban and rural municipalities throughout British Columbia, Alberta, Saskatchewan, Ontario, and the Maritimes. The firm's reputation is founded on its commitment to providing balanced, objective and thoroughly researched advice.

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Caseware International Inc. is a global technology leader providing audit and assurance, tax and financial reporting solutions to accounting firms, corporations and governments. Founded in Canada in 1988, Caseware has helped over half a million customers in 130 countries work more efficiently, collaborate more productively and gain the deeper strategic insights that drive transformative change. Building on the legacy of more than 30 million engagements worldwide, Caseware's innovative tools and platforms enable accounting professionals to see not only what the data reveals, but why.

We design all our products to work together, building in capabilities that reflect our deep understanding of your day-to-day needs and optimum workflows. Taking an integrated approach from the outset, we develop flexible, custom-tailored solutions that are not only economical but simpler to manage at every step, from procurement and implementation through training and ongoing updates.

Our flexible, comprehensive, and automated financial reporting solution specializes in all forms of municipal, state and federal reporting including annual financial report, budget book, monthly and/or quarterly management reports. With full-automation of financial statement preparation, financial reporting, document management, and getting work papers prepared for an audit, government entities experience significant benefits. We also offer powerful advanced analytics for internal audit and auditor general audits, a solution that is trusted by leading government organizations across the world.

Boost the performance of your organization and improve the efficiency and effectiveness of your risk management, governance and controls processes when you use Caseware.



Check out the Learning Centre at <https://learning.cpacanada.ca/>. Explore online courses, webinars, podcasts and virtual classrooms on a wide range of accounting topics. Use filters to narrow your search by areas of interest like leadership, strategy, tax, finance, audit and more. Have questions? Please reach out to one of our Learning Advisors at learningadvisor@cpacanada.ca for more information!



OneStream benefits public sector organizations by unifying key finance processes and by turning data into actionable insights. With OneStream, you can break away from the limitations of manual work and connected tools by unifying close, planning, budgeting, reporting and analytics into a single, extensible and secure intelligent finance platform. Visit OneStream.com for more information or contact our team directly by emailing Jon Wolff – Regional Manager, West Canada Public Sector at jwolff@onestreamsoftware.com or Mike Finkelstein – Regional Manager, East Canada at mfinkelstein@onestreamsoftware.com

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MANAGEMENT

KTH Management is an employment agency working with Mining, Construction and Local Government employers.

In the Local Government division, we specialize in placing finance professionals in temporary assignments. We know that municipal finance departments often need support with:

- Covering temporary staffing gaps while recruiting permanent staff.
- Covering leaves of absence either planned or unplanned.
- Catching up on workload issues.
- Helping with extra work, like software implementations.
- Doing special projects.

Our local government finance specialist, Sam Weller, has over 40 years of experience in the field and an extensive network of contacts. We have a large database of experienced municipal finance professionals who are willing to work on short-term assignments. The actual assignment will be tailored to fit your needs; maybe on-site, maybe remotely, or a combination of the two.

We connect the right people to the right organization so both can thrive.



VISUAL LEASE

Visual Lease has changed the property and real estate market with smart financial management tools that empower tenants and business partners to quickly achieve and sustain compliance with FASB, IFRS and GASB lease accounting standards, while simultaneously improving the financial, legal, and operational performance of their leases. Our award-winning solutions are used by 1,000+ organizations to manage 500,000+ real estate, equipment, and other leased assets. So, add 'Visual Lease' to your list of 'Must-Visit Booths' during CAGFO's Fall Conference this month. At our booth, you will not only have the opportunity to explore our easy-to-use SaaS platform, but you will also have a chance to enter a raffle to win a pair of Airpod Pros at the conclusion of the event. For more information, visit visuallease.com.



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